MUTUALFUNDS Sahi Hai

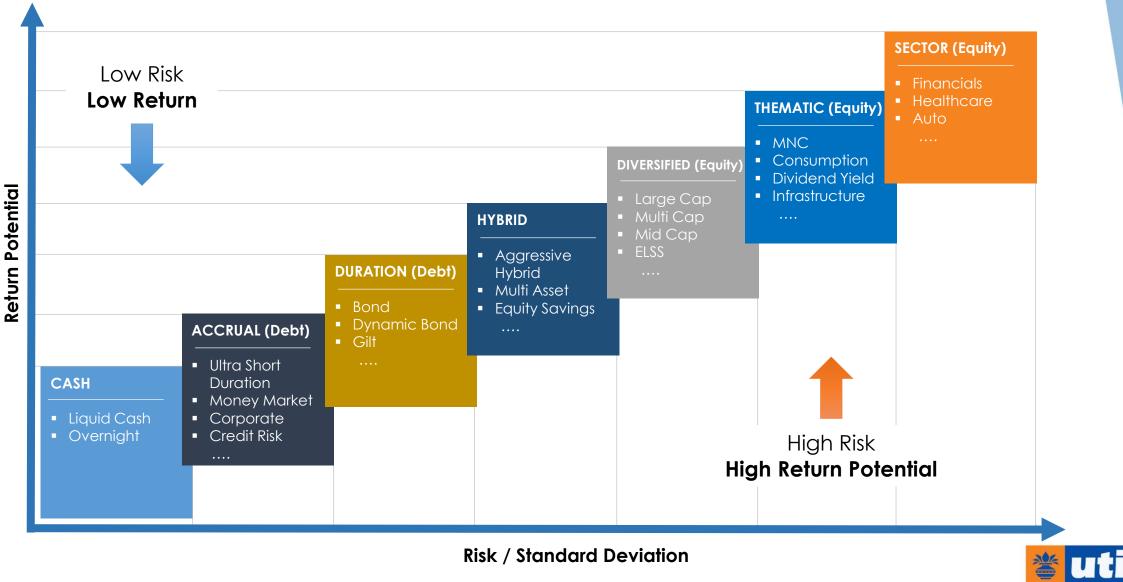




# UTI Product Focus: Equity Funds

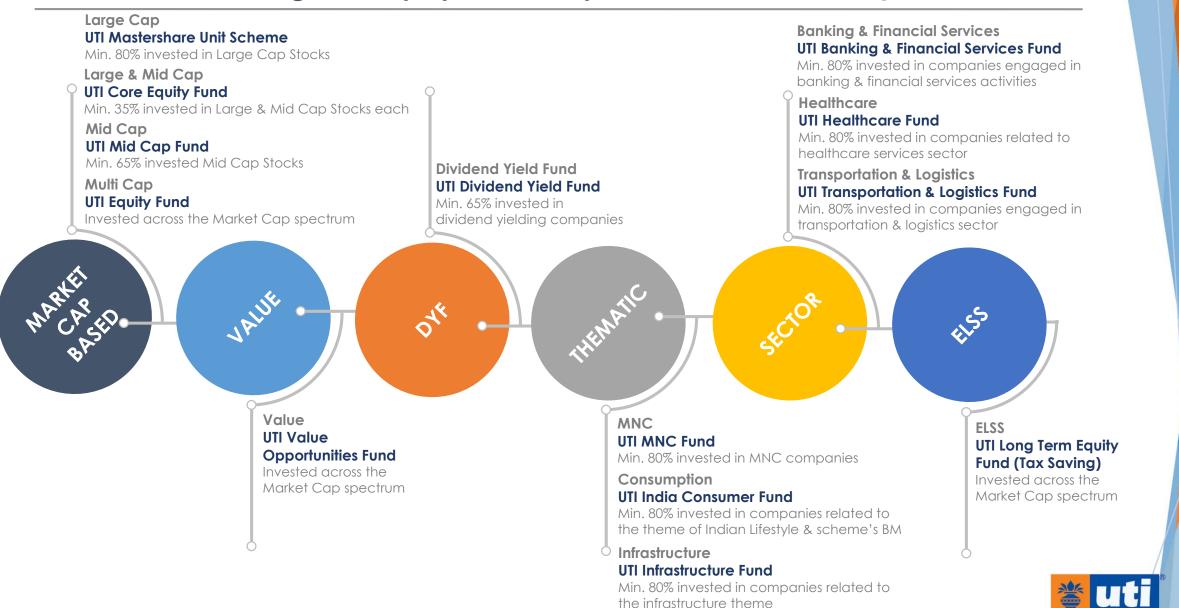
MUTUAL FUND INVESTMENTS ARE SUBJECT TO MARKET RISKS, READ ALL SCHEME RELATED DOCUMENTS CAREFULLY.

## Product Spectrum on Risk v/s Return grid



UTI Mutual Fund Haq, ek behtar zindagi ka.

## Product Positioning - UTI Equity Product Spectrum (Actively Managed Equity Funds)

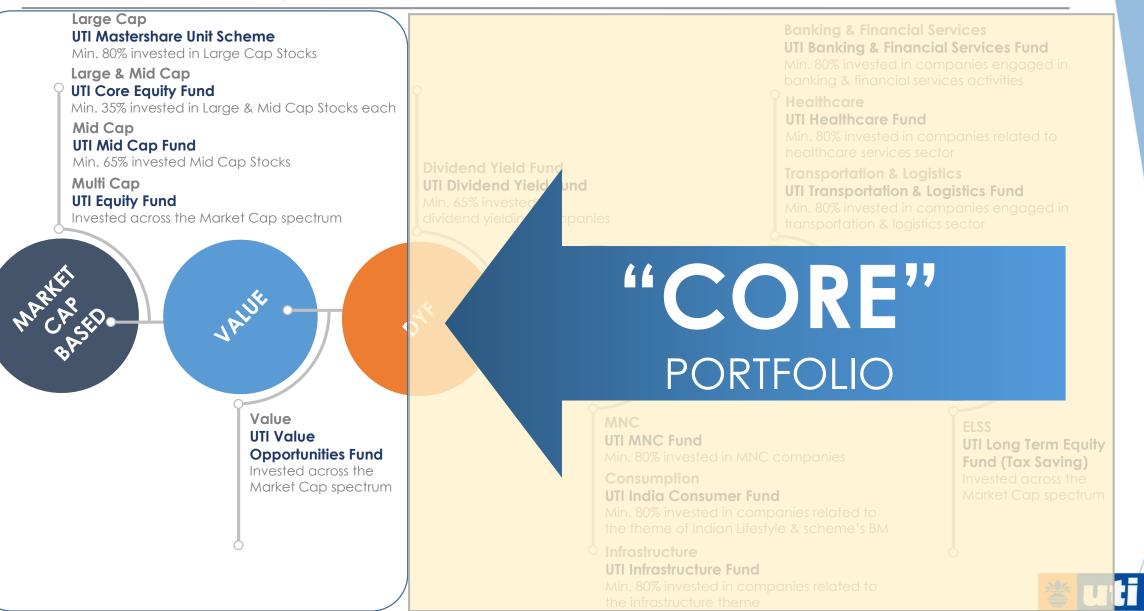


**UTI Mutual Fund** 

Hag, ek behtar zindagi ka.

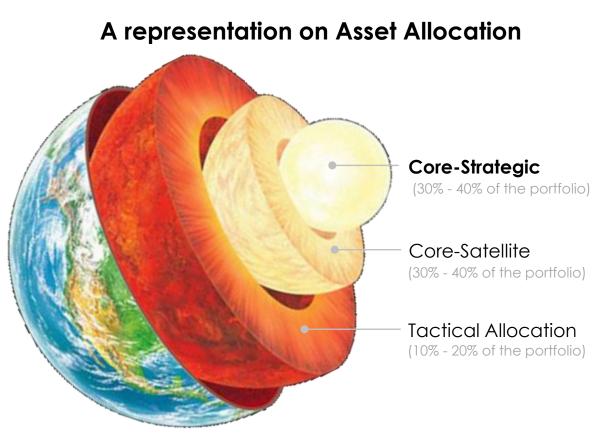
Market Capitalisation: Definition of Large Cap, Mid Cap and Small Cap: As per the SEBI circular SEBI/HO/IMD/DF3/CIR/P/2017/114 of Oct 06 2017 a definition has been provided of large cap, mid cap and small cap are a) Large Cap: 1<sup>st</sup> - 100<sup>th</sup> company in terms of full market capitalization, b) Mid Cap: 101<sup>st</sup> - 250<sup>th</sup> company in terms of full market capitalization, c) Small Cap: 251<sup>st</sup> company onwards in terms of full market capitalization.

## Product Positioning – UTI Equity Product Spectrum (Actively Managed Equity Funds)



Market Capitalisation: Definition of Large Cap, Mid Cap and Small Cap: As per the SEBI circular SEBI/HO/IMD/DF3/CIR/P/2017/114 of Oct 06 2017 a definition has been provided of large cap, mid cap and small cap are a) Large Cap: 1<sup>st</sup> - 100<sup>th</sup> company in terms of full market capitalization, b) Mid Cap: 101<sup>st</sup> - 250<sup>th</sup> company in terms of full market capitalization, c) Small Cap: 251<sup>st</sup> company onwards in terms of full market capitalization.

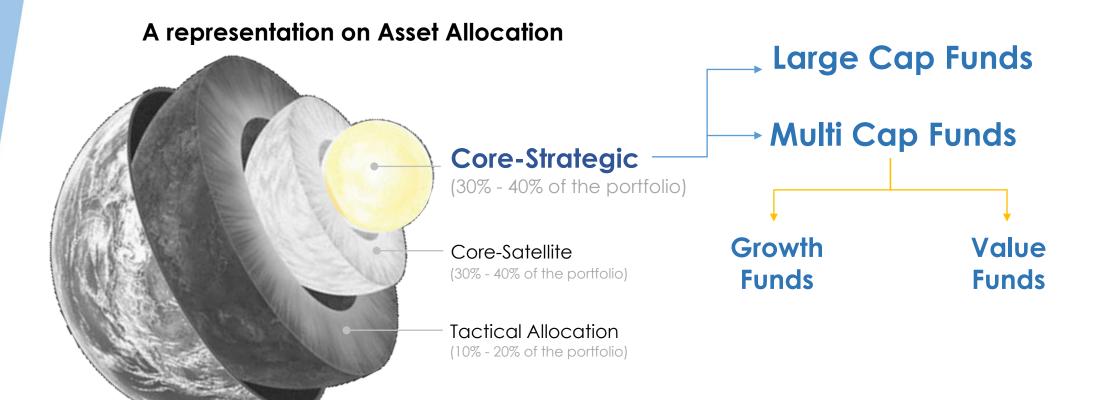
UTI Mutual Fund Haq, ek behtar zindagi ka.



- A "CORE" holding represents substantial holding held for achieving long-term financial goals, having attributes of
  - High quality portfolio
  - Well-diversified portfolio
  - Stable risk return profile
  - Highly liquid
- Benefits from sectors that are stable and opportunities for growth
- Relatively lesser volatility & drawdowns



The above representation is only for understanding purpose, one should not constitute portfolio only based on the above and advised to approach their financial advisors based on the investors respective risk profile before making investment decisions. Image Source: Illustrator Gary Hincks





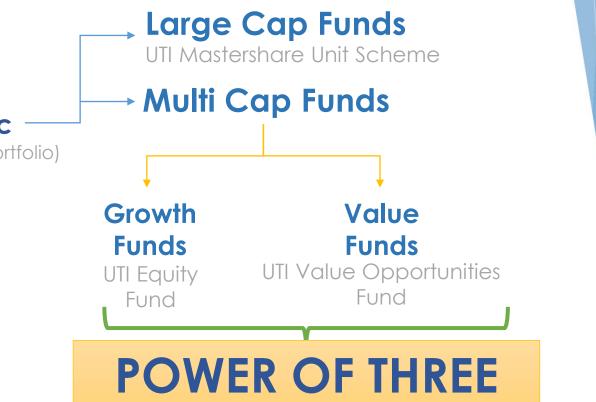
The above representation is only for understanding purpose, one should not constitute portfolio only based on the above and advised to approach their financial advisors based on the investors respective risk profile before making investment decisions. Image Source: Illustrator Gary Hincks A representation on Asset Allocation

# **Core-Strategic**

(30% - 40% of the portfolio)

Core-Satellite (30% - 40% of the portfolio)

Tactical Allocation (10% - 20% of the portfolio)





The above representation is only for understanding purpose, one should not constitute portfolio only based on the above and advised to approach their financial advisors based on the investors respective risk profile before making investment decisions. Image Source: Illustrator Gary Hincks



# PRESENTING UTI POWER OF THREE"



UTI MASTERSHARE UNIT SCHEME<sup>¬</sup> India's First\* Large Cap Fund



UTI VALUE OPPORTUNITIES FUND<sup>^</sup> Value Fund



UTI EQUITY FUND<sup>‡</sup> Multi Cap Fund

• TRUSTED BY OVER 8 MILLION INVESTORS#

• TOTAL DIVIDEND PAID<sup>\*\*</sup> OVER ₹6100 CR

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# **UTI POWER OF THREE**

-UTI Power of Three is only a communication approach applied to various investment types from UTI MF. It is a single application form, where an investor can choose to invest, either via Systematic Investment Plan or Lumpsum, in more than one scheme as depicted in the communication developed for UTI Power of Three. The payment will be made through individual chaques drawn out towards individual schemes under the respective scheme.

UTI VALUE OPPORTUNITIES FUND

strategy across the market capitalization spectrum

Long term capital appreciation

This product is suitable for investors who are seeking:\*

• Investment in equity instruments following a value investment



#### UTI MASTERSHARE UNIT SCHEME

This product is suitable for investors who are seeking:\*

- Long term capital appreciation
- Investment predominantly in equity instruments of large cap companies

Investors should consult their financial advisers if in doubt about whether the product is suitable for them

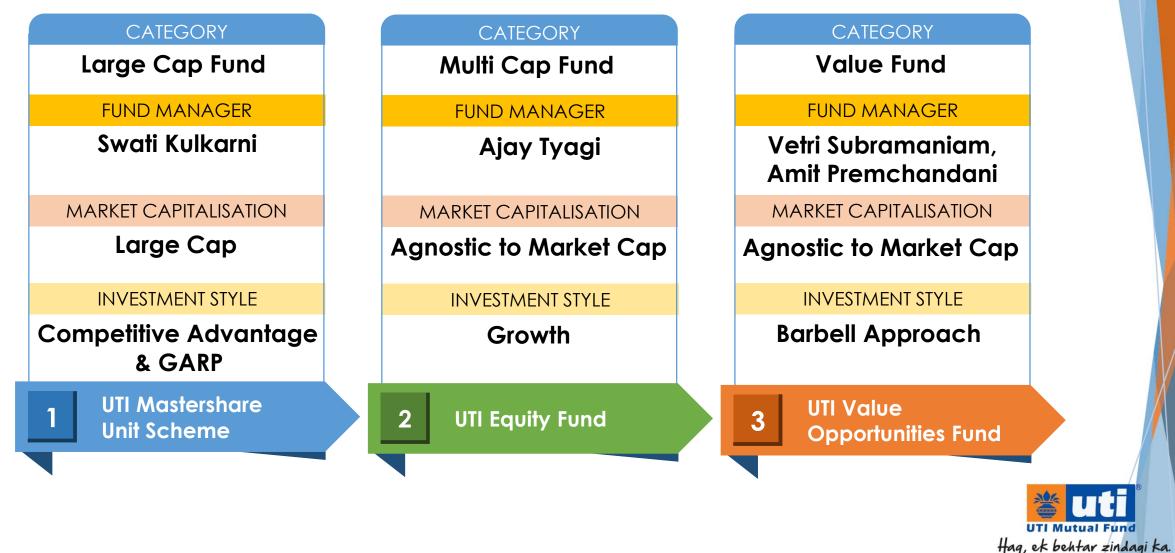
#### UTI EQUITY FUND

This product is suitable for investors who are seeking:\*

- Long term capital appreciation
- Investment in equity instruments of companies with good growth prospects across the market capitalization spectrum

#### MUTUL FUND INVESTMENTS ARE SUBJECT TO MARKET RISKS, READ ALL SCHEME RELATED DOCUMENTS CAREFULLY.

# **POWER OF THREE**



GARP – Growth at Reasonable Price; Market Cap – Market Capitalisation

#### **UTI Power of Three**

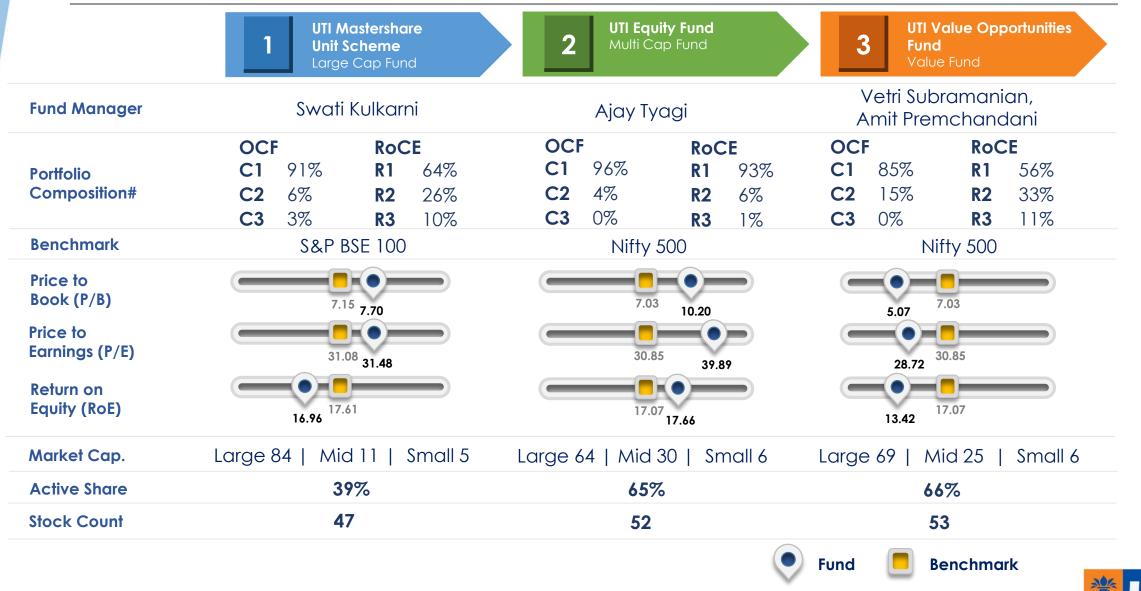
**UTI Mastershare UTI Value UTI Equity Fund** 2 **Unit Scheme** 3 **Opportunities Fund** Multi Cap Fund Large Cap Fund Value Fund **Barbell Approach** Quality Large Market Buy what the market High RoCE / RoE Capitalisation underestimates companies Growth or Cyclicality Long term growth & stability in margins **Competitive Franchise Sector Selection** & Market Capitalisation -Consistency in Growth at Reasonable flexible based on Cash Flow Generation Price (GARP) valuations & Free Cash Flow Yield Blend of Top-down & Blend of Top-down & Bottom-up approach Bottom-up approach Bottom-up approach



RoCE – Return on Capital Employed; RoE – Return on Equity

10

## **Portfolio Construction – Style Discipline**



Operating Cash Flow Tiers (C)- 3 Tiers based on the number of years in which they have generated positive operating cash flows in the previous 5 years (for manufacturing companies). RoCE/ Implied RoE Tiers (R) - 3 Tiers based on the previous 5 year average return on capital (for manufacturing companies & non-lending non banking finance companies (NBFCs)) & based on the previous 5 year average return on asset for banks & NBFCs (including housing finance companies).

**UTI Mutual Fund** 

Hag, ek behtar zindagi ka.

Portfolio Characteristics are calculated based on full market cap using weighted average methodology at aggregation. All data as of September 30, 2020

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#### Fund Digest – UTI Mastershare Unit Scheme

#### 1 UTI Mastershare Unit Scheme Large Cap Fund

- Predominantly a large cap portfolio, with companies having
  - Strong Managements
  - Competitive Edge
  - Financial Strengths
  - Long growth run-way
- Performance track record of over 33 years across the market cycle
- Ability to withstand volatile markets by limiting drawdowns
- The Fund has a consistency in its market cap allocation (style purity) and a true to label product over longer periods
- Why invest in this Fund?

Key

Highlights

- A portfolio of 45-55 stocks provides for diversification which is apt for investors looking for stable growth with relatively lesser volatility in returns
- A fund for building investor's core equity portfolio for steady and long term wealth creation



#### Fund Digest – UTI Equity Fund

2 UTI Equity Fund Multi Cap Fund

- A Multi cap portfolio that endeavours to pick high quality businesses in secular growth industries that can generate economic value
- The Fund focuses on companies which can generate high cash flows with stability in revenues and earnings growth
- The Fund endeavors to generate superior wealth in the medium to long run by investing only into companies that generate economic value
- The Fund avoids investing in cyclical industries which are highly volatile and least likely to sustain over longer periods



- The Fund follows well-set investment strategy in respect of stock selection and framework for prudent portfolio construction which explains its long term approach to investing in stocks for wealth creation
- A fund for building investor's core equity portfolio while investing in quality businesses that generate economic value



Key Highlights

#### 3 UTI Value Opportunities Fund Value Fund

- The Fund would follow the "Barbell approach" for its stock picking which is buying what the market underestimates - Growth or Cyclicality providing for margin of safety
- The fund has the flexibility to operate across the market cap spectrum following the "Value" style of investment
- Potential for outperformance over plain vanilla equity funds, which are more diversified but at the same time minimise the risk arising from pure sector funds while generating a reasonable return

Why invest in	<ul> <li>The fund has flexibility to position itself more actively across the market cap spectrum. While the portfolio will have a large cap bias the midcap exposure could vary more widely based on valuation differentials</li> </ul>
this Fund?	<ul> <li>A fund for building investor's core equity portfolio with reasonable outperformance over plain vanilla equity funds over medium to long term</li> </ul>



Key

**Highlights** 

#### Product Label

Name of the Scheme	This product is suitable for investors who are seeking*	Riskometer
<b>UTI Mastershare Unit Scheme</b> (Large Cap Fund- An open ended equity scheme predominantly investing in large cap stocks)	<ul> <li>Long term capital appreciation</li> <li>Investment predominantly in equity instruments of large cap companies</li> </ul>	6 Moderate Control of the principal will be at Moderate M
<b>UTI Core Equity Fund</b> (Large & Mid Cap Fund- An open ended equity scheme investing in both large cap and mid cap stocks <sup>)</sup>	<ul> <li>Long term capital appreciation</li> <li>Investment predominantly in equity instruments of both large cap and mid cap companies</li> </ul>	BOW HIGH TOW HIGH Townson and the principal will be at Moderating High risk
<b>UTI Mid Cap Fund</b> (Mid Cap Fund- An open ended equity scheme predominantly investing in mid cap stocks)	<ul><li>Long term capital appreciation</li><li>Investment predominantly in mid cap companies</li></ul>	B COW HIGH Revelors understand flut their principal will be at scheretereter High risk.
<b>UTI Value Opportunities Fund</b> (An open ended equity scheme following a value investment strategy)	<ul> <li>Long term capital appreciation</li> <li>Investment in equity instruments following a value investment strategy across the market capitalization spectrum</li> </ul>	LOW HIGH Revetors anderstand that their principal will be at stochastic and that their principal will be at
<b>UTI Equity Fund</b> (Multi Cap Fund- An open ended equity scheme investing across large cap, mid cap, small cap stocks)	<ul> <li>Long term capital appreciation</li> <li>Investment in equity instruments of companies with good growth prospects across the market capitalization spectrum</li> </ul>	LOW HIGH Revetors indextand that they principal will be at sectors in the sectors
<b>UTI Dividend Yield Fund</b> (An open ended equity scheme predominantly investing in dividend yielding stocks)	<ul> <li>Long term capital appreciation</li> <li>Investment predominantly in dividend yielding equity and equity related securities</li> </ul>	LOW HIGH Indextanty High risk
<b>UTI Infrastructure Fund</b> (An open ended equity scheme following the Infrastructure theme)	<ul> <li>Long term capital appreciation</li> <li>Investment predominantly in equity and equity related securities of companies forming part of the infrastructure sector</li> </ul>	LOW Enderstand that their principal will be at they risk.

\*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.



#### **Product Label**

Name of the Scheme	This product is suitable for investors who are seeking*	Riskometer
<b>UTI MNC Fund</b> (An open ended equity following the theme of investing predominantly in equity and equity related securities of Multi-National Companies)	<ul> <li>Long term capital appreciation</li> <li>Investment predominantly in equity and equity related securities of Multi-National companies</li> </ul>	Low High risk
<b>UTI India Consumer Fund</b> (An open ended equity scheme following the theme of changing consumer aspirations, changing lifestyle and growth of consumption)	<ul> <li>Long term capital growth</li> <li>Investment in equity instruments of companies that are expected to benefit from of the changing consumer aspirations, changing lifestyle and growth of consumption</li> </ul>	LOW EIGH Investors understand that their principal will be at High risk.
<b>UTI Banking and Financial Services Fund</b> (An open ended equity scheme investing in Banking and Financial Services Sector)	<ul> <li>Long term capital appreciation</li> <li>Investment predominantly in equity and equity related securities of companies engaged in banking and financial services activities.</li> </ul>	LOW HIGH Investors understand that they principal will be at Fight risk.
<b>UTI Healthcare Fund</b> (An open ended equity scheme investing in the Healthcare Services Sector)	<ul> <li>Long term capital appreciation</li> <li>Investment predominantly in equity and equity related securities in the Healthcare Services sector.</li> </ul>	LOW HIGH Mederate Agent LOW HIGH mession understand that their principal will be at High risa
<b>UTI Transportation and Logistics Fund</b> (An open ended equity scheme investing in transportation and logistics sector)	<ul> <li>Long term capital appreciation</li> <li>Investment predominantly in equity and equity related securities of the companies engaged in the transportation and logistics sector</li> </ul>	LOW HIGH IN Haderate Big nick
<b>UTI Long Term Equity Fund (Tax Saving)</b> (An open ended equity linked saving scheme with a statutory lock in of 3 years and tax benefit)	<ul> <li>Long term capital growth</li> <li>Investment in equity instruments of companies that are believed to have growth potential</li> </ul>	ECW EIGHT

\*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.



# Thank You

**REGISTERED OFFICE:** UTI Tower, 'Gn' Block, Bandra Kurla Complex, Bandra (E), Mumbai - 400051. Phone: 022 – 66786666. UTI Asset Management Company Ltd (Investment Manager for UTI Mutual Fund) Email: invest@uti.co.in . (CIN-U65991MH2002PLC137867). For more information, please contact the nearest UTI Financial Centre or your AMFI/NISM certified UTI Mutual Fund Independent Financial Advisor (IFA) for a copy of the Statement of Additional Information, Scheme Information Document and Key Information Memorandum cum Application Form.

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